News Release

OrisTel Appointed as Value-Added Distribution Partner by Alcatel-Lucent for its Comprehensive Portfolio of Ultra-Broadband Access Products

Partnership addresses escalating demands for high-speed data and mobility services across mobile and fixed networks

Singapore, 2 December 2014 — Singapore Technologies Electronics Limited (ST Electronics) announced today that its telecom systems integration arm, OrisTel Systems Pte Ltd (OrisTel), has signed an agreement with Alcatel-Lucent to be a preferred regional value-add partner for the distribution of its comprehensive portfolio of ultra-broadband fixed and wireless access products in the Asia Pacific region.

OrisTel will leverage the large-scale complex systems integration expertise of ST Electronics together with Alcatel-Lucent's ultra-broadband fixed and wireless access technologies to deliver leading value added services and products to its extensive customer base in the region. The agreement includes Alcatel-Lucent's 4G LTE and 3G wireless access products, as well its ISAM portfolio of high-capacity fiber access and copper access solutions. As part of Alcatel-Lucent's Global Partner Program, OrisTel will serve as a distributor to service providers, as well as customers in vertical sectors such as oil and gas, maritime, utility, large enterprises, government and public safety agencies in the region.

With the new distribution partnership, OrisTel will be able to offer the most comprehensive range of ultra-broadband access and optical networking products in the market to address the expanding complex telecommunication infrastructure needs of its customers.

Empowering thru' innovation

"We are confident that by combining the strengths, resources and expertise of Alcatel-Lucent and OrisTel, we will be able to offer best-in-class products and solutions to address the evolving demands across both fixed and mobile networks of the commercial and public sectors in the Asia Pacific region."

~ GOH Wai Pheng
SVP/General Manager, OrisTel Systems &
Deputy President, ST Electronics (Satcom & Sensor Systems)

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OrisTel Systems, a member of the ST Electronics Group, addresses the complex telecom network infrastructure needs of telecom operators, government and utility customers across the Asia-Pacific region. As a regional systems integration partner of several leading-edge telecom equipment manufacturers, OrisTel brings the combined resources and expertise of ST Electronics and product partners to deliver best-in-class telecom solutions of the highest quality to its customers. For more information, please visit www.oristel.com.sg.

ST Electronics (Singapore Technologies Electronics Limited), the electronics arm of ST Engineering, delivers innovative system solutions to government, commercial, defence, and industrial customers worldwide. With a presence in more than 20 countries, ST Electronics markets its solutions to more than 100 countries internationally. It specialises in the design, development and integration of advanced electronics and communications systems, such as broadband radio frequency and satellite communication, e-Government solutions, information communications technologies and IT, rail and traffic management, real-time command and control, modelling and simulation, eLearning & interactive digital media, training services, intelligent building management and information security. For more information, please visit www.stee.stengg.com.

Media Contact:	Wendy Ong
	Manager, Corporate Communications
	ST Electronics
	Tel: (65) 6413 1881 / 9770 9844
	Email: wendyong@stee.stengg.com